

Unmanned Aircraft Systems

Insurance and Risk Management

GLOBAL AEROSPACE



INSURE WITH CONFIDENCE

The UAS Industry in 2017

Global Aerospace has witnessed the staggering increase in the use of drones over the past two years. 2017 is likely to be a turning point in the industry as commercial use continues to increase and drone manufacturers and start-ups fight for market share. It is also likely that we will see greater public acceptance of drones, further exploration into flights beyond visual line of sight (BVLOS) and the increasing need for professional insurance. Global Aerospace is at the forefront of providing insurance products and services for all areas of the drone industry.



Current Regulatory Overview

On August 29, 2016, Part 107 of the Federal Aviation Regulations went into effect. Part 107 is the rule to govern all commercially used small unmanned aircraft under 55 lbs. Full details can be found on the FAA's website. In general, the rule is designed to establish the safe use of drones for commercial use while not restricting the growth of this booming industry. Exemptions to the rule can still be obtained via specific waivers from the FAA.

Underwriting

Global Aerospace works with a large number of producers covering both aviation specific risk and other specialty lines with drone use. In February 2017, we launched an online portal for quoting and binding drone insurance policies via affiliated producers. Global Aerospace has a range of application forms and insurance products to cover all types of unmanned risk.

Policy Form Coverage

Global Aerospace has a policy form and range of endorsements designed specifically to meet the needs of UAS customers. A common policy would include:

- Physical Damage to the aircraft, any payload items and ground equipment (subject to a deductible or excess)
- Liability to Third Parties
- Premises Liability
- Medical Expenses
- Invasion of Privacy
- Coverage for damage arising out of malicious damage or other war perils
- And much more...

Risk Management

There are some inexpensive and easily attainable risk management solutions to help smaller UAS users operate safely:

- Training - understanding the hazards and operating safely
- Safety Management Systems (SMS) - pre-flight checklists, logbooks and a Standard Operating Procedure (SOP)
- Maintenance - ensure the drone is inspected and safe for operation
- Environmental Hazards - limit proximity to people, airports, congested areas and government facilities
- Privacy Issues - operate in a responsible and ethical manner

With no minimum insurance requirements in Part 107, many in the UAS industry are looking to insurance carriers to be the driving force and ultimate arbiter of the various risk management initiatives.

Collaboration Opportunities

Insuring the UAS risks can be a challenging task. Global Aerospace is available to discuss ways in which we can help non-aviation insurance carriers navigate this complex environment.

About Global Aerospace

Global Aerospace is a leading provider of aerospace insurance with a worldwide portfolio of clients who are engaged in every aspect of the aviation and aerospace industries. Headquartered in London, we have offices in Canada, Cologne, Paris, Zurich and throughout the United States. Across the world we employ over 300 people. Our experience dates back to the 1920's and our underwriting is backed by a pool of high quality insurance companies representing some of the most respected names in the business. For additional information about Global Aerospace, please visit www.global-aero.com. To learn more about the company's SM4 safety program, please visit sm4.global-aero.com.

Visit our website to download the Global Aerospace UAS White Papers:

Unmanned Aviation Risk Management, Accident Prevention and Insurance
Contracting With and Between UAS Operators
Sky High Drone Growth Presents Challenges and Opportunities

Contact one of our specialty underwriters directly:

Chris Proudlove

SVP, Manager Northeast Regional Office & UAS Risks
cproudlove@global-aero.com
973-490-8525

Bryant Dunn

AVP, Underwriting General Aviation
bdunn@global-aero.com
973-490-8606

or submit a risk to unmannedsubmissions@global-aero.com

GLOBAL AEROSPACE, INC.

One Sylvan Way, Parsippany, NJ 07054
973-490-8500

www.global-aero.com